

## B-FSS-96 ESTIMATED SALES (NOV 1997)

The "Estimated Sales" column of the Schedule of Items shows (1) a twelve-month reading of purchases in dollars or purchases in units as reported by the previous Contractor(s), or (2) estimates of the anticipated dollar volume where the item is new. The absence of a figure indicates that neither reports of previous purchases nor estimates of sales are available.

The SINS for schedule number 036 are listed below

SIN #	SIN Title	Total Sales in \$
20 220	Projection Screen, Stand, Printer (Enlarger), Systems	\$548,520
20 300	Projectors & Electronic Whiteboards	\$476,932
47 145	Typewriters	\$211,163
47 147	Security Applications for Business Machines	\$95,745
47 355	Dictating and Transcribing Machines and Systems	\$21,616
50 156	Personal & Document Identification Systems	\$3,925,651
50 163	Mail Processing Machines, Systems and Related Software	\$9,758,367
50 177	Date and Time Stamps	\$332,702
50 180	Time and Attendance Program Systems	\$76,441
50 205	Rental Plan for Postage Meters and Related Mailing Equipment	\$3,401,942
50 281	Calculators	\$13,057
50 287	Money Handling & Processing Machines	\$940,438
50 7002	Stencil Cutting Machines	\$312,025
51 001	Office Products for the Impaired	\$28,515
51 002	Business Card Scanner and Solutions	\$0
51 55	Rental Plan for Copiers	\$4,953,805
51 56	Repair of Government-Owned Equipment (all equipment covered under this schedule) for equipment not under Maintenance Service Agreement	\$265,685
51 57	Maintenance Service Agreement For Copiers	\$147,669,639
51 58	Lease to Ownership Plans (LTOP) Copiers	\$48,867,458
51 58A	Operating Lease Plan For Copiers	\$34,451,032
51 58B	Operating Lease Plan - (All Other Products)	\$471,215
51 100	Copiers	\$63,221,648
51 100C	Cost-per-Copy Plan for Copiers (to include Analog, Digital, Multifunctional and Engineer Copiers)	\$7,458,028
51 100F	Flat Rate Monthly Fee Copying Plan For Copiers	\$30,606,518
51 101 2	Consumable Supplies for Copiers, Computers Printers and Fax Machines	\$8,071,948
51 101 7	Transparency Film	\$694
51 208	Maintenance Service Agreement For all Other Equipment Repair, replacement, and spare parts for equipment other than copiers, including their associated accessories and attachments.	\$1,372,914
51 212	Post Copying/Finishing Equipment and Supplies	\$2,351,251
51 229	Digital Duplicating Equipment	\$82,193
51 402	Multi-Media Readers, Reader-Printers and Systems	\$1,323,026
51 409	Network, Optical Imaging Systems and Solutions	\$2,323,210
51 417	Microphotographic Film, Paper, Chemical Preparation and Equipment	\$438,657
51 500	Managed Print Services	\$0
51 501	Needs Assessment and Analysis Services	\$11,572,780

51 503	Education and Training Support Services	\$169,848
51 504	Records Management Services	\$135,059,527
51 505	Document Production On-site and Off-site Services	\$90,777,957
51 506	Document Conversion Services	\$71,708,943
51 507	Destruction Services	\$7,799,457
51 508	Litigation Support Services (LLS)	\$10,399,687
51 509	Network Connectivity Support Services	\$188,758
51 1000	Ancillary Supplies and/or Services	\$26,118
51 1001	Introduction of New Products/Services (INPS SIN)	\$7,808,947
51 B36 2A	International - All Equipment under this Schedule	\$7,801,519
165 205	Multimedia Office Cabinets, Displays, and Filing Systems including Pocket Card Frames and Portfolios	\$14,617,362
733 1	Mail Room Management Services	\$21,340,234
733 2	Presort Mail	\$1,402,210
733 3	Miscellaneous Mail Services	\$98,003,029
733 4	List Management Services	\$8,116,925
733 5	Mailroom Ergonomic Analysis Services	\$0
733 6	Mail Screening and Inspection Services	\$94,916